

3/16/2026

Dear Thomas Scientific,

For more than a century, Ecolab has partnered with customers to help protect operations and ensure reliable performance through periods of change and uncertainty. That commitment remains unchanged today. As global markets continue to shift rapidly, we are focused on doing everything possible to maintain supply continuity and support your business.

I'm writing to share that Ecolab Life Sciences will implement a global 5% energy surcharge, on all products and services, effective April 1, 2026. This surcharge is intended to help ensure reliable supply and service as global energy costs continue to rise.

Due to the war in the Middle East, global energy markets have experienced significant price volatility in recent weeks driven by supply disruptions, transportation constraints, and geopolitical developments. Since the end of 2025, oil prices have increased close to 60%, while natural gas prices have risen sharply across global markets, including nearly 80% in Europe, contributing to major cost increases for raw materials, manufacturing, and logistics throughout our global supply chain. This energy surcharge will be monitored closely and might be adjusted as market conditions evolve.

We are taking continued actions across our supply chain, procurement, and operations to absorb cost pressures wherever possible. However, the magnitude and pace of recent energy cost increases now require this surcharge to mitigate the dramatic rise in oil and gas costs and its impact on raw material and logistics inflation, while continuing to serve you with the performance, consistency, and support you expect from us.

Importantly, our teams remain focused on delivering incremental total value to you that over time will exceed the total price increase. Through differentiated technology, service expertise and productivity-driven solutions, we remain committed to helping you achieve strong operational outcomes and return on your investment.

Practically, the 5% surcharge will appear as a separate line item on your invoices for orders shipped on or after April 1, 2026. Your Ecolab representative is available to answer any questions or to provide any additional information.

Thank you for your continued trust in Ecolab. Our priority is, and always will be, being there for you and supporting your operations no matter what the environment looks like.

Sincerely,

Isaac Oliver