



AMMEX Corporation

1019 W James, #200
Kent, WA 98032
425-251-4000
info@ammex.com

April 15th, 2026

Subject: Market Update and Pricing

Dear Distribution Partner,

We are writing to provide an update on the conflict in the Persian Gulf and its impact on the disposable glove industry. As you may know, both nitrile and vinyl disposable gloves use oil-derived synthetic materials in production. As a result of the conflict, we are witnessing supply constraints that are directly causing shortages in raw materials. Specifically, disruptions in global oil supply are constraining availability and driving up the cost of Nitrile Butadiene Rubber (NBR) and Polyvinyl Chloride (PVC).

Oil refineries across Asia are experiencing significant oil-related disruptions. With limited NBR and PVC production, the market is highly dependent on Asian suppliers. This is leading to significant supply constraints and price increases for nitrile and vinyl gloves. Plus, glove supply shortages are driving higher demand and elevated prices for latex disposable gloves.

Price Update Effective May 1, 2026

Effective May 1, 2026, we are increasing prices for nitrile, vinyl, and latex disposable gloves. Your AMMEX representative will share product-specific details and updated pricing.

Market Update

Across the regions that produce disposable gloves, nitrile and vinyl gloves are experiencing significant cost increases due to constrained NBR and PVC supply. While this situation isn't expected to last forever, we anticipate noticeable shortages and elevated prices for gloves in North America starting in May. These conditions will likely persist until glove raw material production and global logistics stabilize. It's important to note that this challenge affects all glove factories and glove buyers, so everyone in the market will face similar hurdles.

Please also note that logistics and global supply chains have been affected, resulting in higher delivery costs. These conditions are expected to persist for the foreseeable future as the disposable glove market remains out of balance due to ongoing, industry-wide cost drivers.

Our Sourcing Team in Asia is actively working around the clock to secure a supply of gloves for our customers and manage pricing as best as possible. Despite these efforts, supply constraints and elevated prices are unfortunately unavoidable. AMMEX is proactively working to mitigate the price impact on our partners. We will update you on any significant changes as they come up.

We thank you for your business, understanding, and support. Providing our customers with a reliable supply of disposable gloves is our top priority.

Thank you,

AMMEX Team